



STATE OF TENNESSEE  
DEPARTMENT OF COMMERCE AND INSURANCE  
**TENNESSEE REAL ESTATE COMMISSION**  
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1ST FLOOR  
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COMMISSION POLICY STATEMENT

NUMBER: 94-CPS-003  
DATE: 11/10/94

INSTRUCTOR COURSE

1. Effective July 1, 1995, a Commission approved real estate instructor course must be completed by the proposed instructor of a course prior to that course being approved for Commission educational requirements.
2. For purposes of meeting this requirement, the following courses, certifications or designations will be automatically accepted:
  - a. Teaching Certificate
  - b. A Bachelors degree in Education
  - c. Real Estate Brokers Council
  - d. Residential Specialist
  - e. Designated Real Estate Instructor
  - f. Instructor Training Institute
  - g. Creative Training Institute Techniques
  - h. Persons with an advanced degree in the subject area to be taught.
3. The Commission will review any other course individually for purposes of meeting this requirement if not listed above.
4. The Commission Instructor training course will consist of sixteen (16) hours of instruction in the following components:
  - a. Learning Styles and Teaching Techniques
  - b. Adapting to the type of student
  - c. Demonstration of Skills
  - d. Instructor Assessment
  - e. Instructor Assessment Examination

COMMISSION POLICY STATEMENT

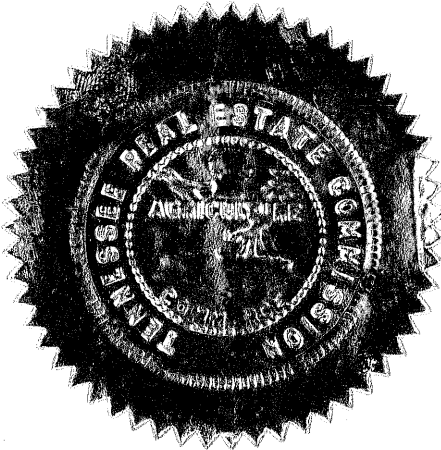
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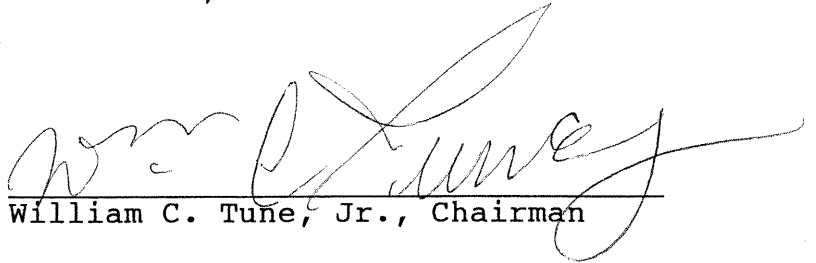
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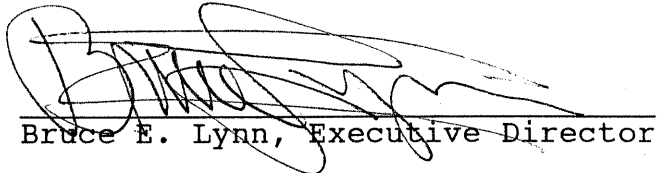
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5. All courses approved prior to July 1, 1995 shall be grandfathered until the course approval expires.
6. The instructor training course will only be required for qualifying education or broker management courses.
7. The requirements will be in addition to all existing requirements for educational courses.

ADOPTED BY THE COMMISSION ON NOVEMBER 10, 1994.



  
William C. Tune, Jr., Chairman

  
Bruce E. Lynn, Executive Director